A 7095-2

MONTHLY MARKET TREND REPORTS
TOY MANUFACTURERS OF AMERICA, INC.
SHIPMENTS AND ORDERS RECEIVED
(THIS MONTH VERSUS SAME MONTH LAST YEAR)

REPORT FOR
MONTH OF OCTOBER 1989

35 MANUFACTURERS

	COMPOSITE RESULTS			YOUR COMPANY		
		CHANGE FROM PRIOR YEAR (+/-)			CHANGE FROM PRIOR YEAR (+/-)	
	MILLIONS OF $	$	%	MILLIONS OF $	$	%
SHIPMENTS						
MONTH 1989	522.8	+92.4	+21.5			
MONTH 1988	498.3					
CUMULATIVE YTD 1989 (JAN-OCT)	3567.5	+290.0	+8.9			
CUMULATIVE YTD 1988 (JAN-OCT)	3277.5					
ORDERS RECEIVED UNCONFIRMED ORDERS ARE NOT INCLUDED						
MONTH 1989	91.7	-58.7	-39.0			
MONTH 1988	150.4					
CUMULATIVE YTD 1989 (JAN-OCT)	4396.4	+385.2	+9.6			
CUMULATIVE YTD 1988 (JAN-OCT)	4011.2					

Note: + Signifies increase over prior year, – signifies a decrease.

Compiled by:
The NPD Group

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35 MANUFACTURERS CONSISTENTLY REPORTING FOR JANUARY THROUGH OCTOBER 1988 AND 1989

BLAZON-FLEXIBLE FLYER
CADACO
CHILTON-GLOBE
COLORFORMS
EMPIRE OF CAROLINA
EDEN TOYS
ERTL
FISHER PRICE
GOLDBERGER DOLL
HASBRO, INC.
HEDSTROM
KENNER
KRANSCO
LEGO
LIONEL
LITTLE TIKES
MATCHBOX (USA)
MATTEL
MIGHTY STAR
M & S SHILLMAN
NATIONAL LATEX
OHIO ART
PARK PLASTICS
PARKER BROTHERS
PLAYMATES
PRESSMAN TOYS
PROCESSED PLASTICS
PROLL
DAKIN
ROADMASTER
SANITOY
STEVEN
STROMBECKER CORP
TONKA
TYCO

MONTHLY MARKET TREND REPORT
TOY MANUFACTURERS OF AMERICA, INC.
(35 MANUFACTURER BASE)

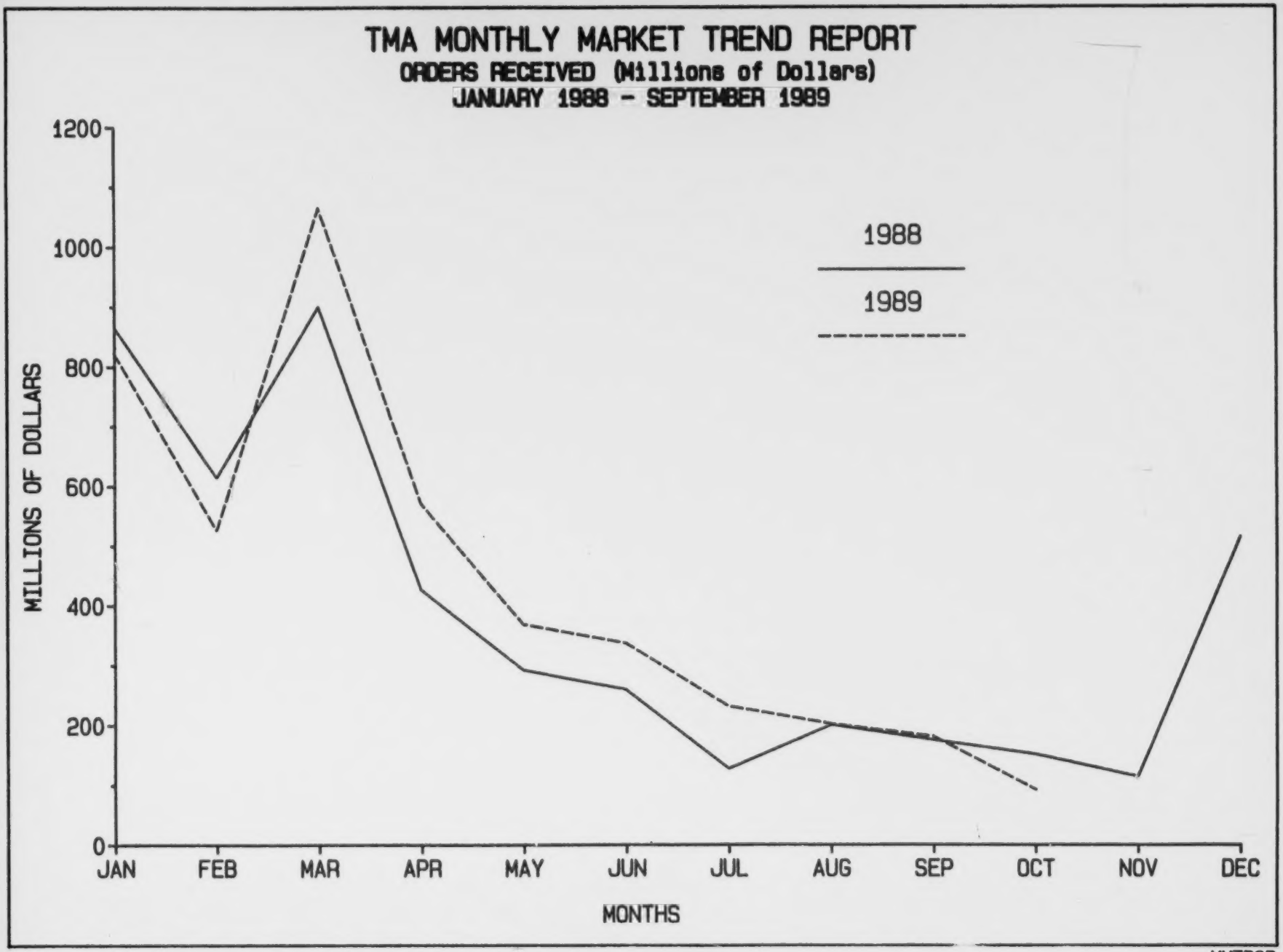
DOLLAR TREND BY MONTH OCTOBER 1989 (MILLIONS)

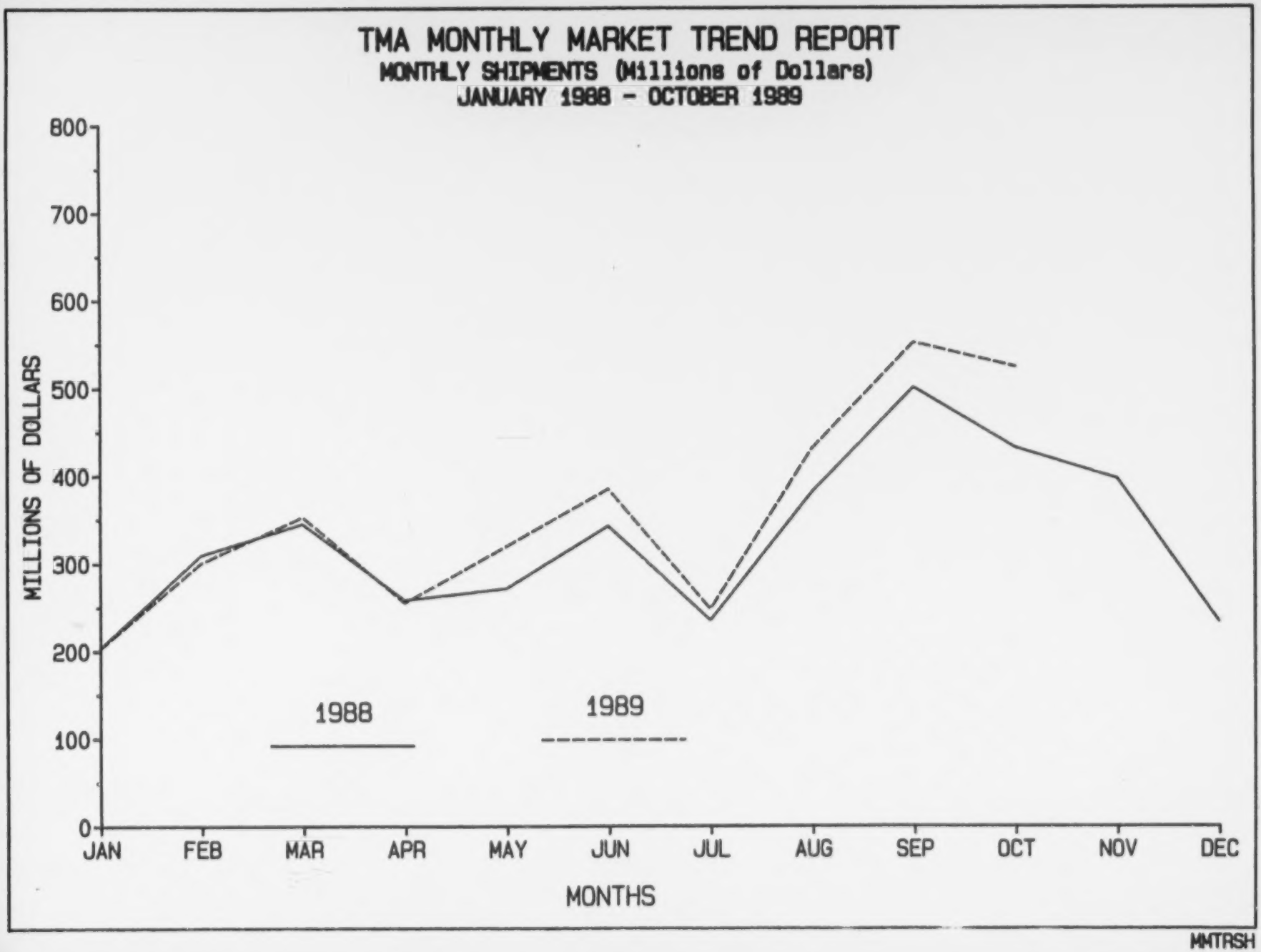
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	(JAN-OCT) YTD AVG.
SHIPMENTS													
1989 MONTHLY	202.8	300.7	352.9	255.1	319.3	384.5	247.8	430.5	551.2	522.8			356.8
1988 MONTHLY	204.2	309.7	345.2	258.3	271.5	342.4	234.9	380.9	500.1	430.4	395.3	232.8	327.8
1989 CUMULATIVE YTD	202.8	503.5	856.4	1111.5	1430.8	1815.3	2063.1	2493.6	3044.8	3567.6			
1988 CUMULATIVE YTD	204.2	513.9	859.1	1117.4	1388.9	1731.3	1966.2	2347.1	2847.2	3277.6	3672.9	3905.7	
ORDERS RECEIVED *													
1989 MONTHLY	822.7	526.4	1064.6	571.3	368.7	337.3	231.4	201.9	180.4	91.7			439.6
1988 MONTHLY	865.5	614.1	900.2	427.0	292.1	259.4	127.4	200.6	174.5	150.4	113.9	514.0	401.1
**1989 CUMULATIVE YTD	801.7	1314.8	2351.7	2896.3	3201.6	3476.3	3632.6	3731.8	3837.8	3868.5			
**1988 CUMULATIVE YTD	838.5	1411.7	2283.1	2688.9	2926	3147.9	3217.6	3361.1	3461.1	3514.6	3541.7	3996.1	
CANCELLATIONS													
1989 MONTHLY	21.1	13.3	27.7	26.7	63.0	62.6	75.0	102.7	74.4	70.0			53.7
1988 MONTHLY	27.0	40.8	28.9	21.1	55.1	37.5	57.7	57.1	74.5	96.9	86.8	60.0	49.7

* UNCONFIRMED ORDERS ARE NOT INCLUDED

**CUMULATIVE YTD FIGURES EXCLUDE CANCELLATIONS

(COMPILED BY THE NPD GROUP)


TMA MONTHLY MARKET TREND REPORT
ORDERS RECEIVED (Millions of Dollars)
JANUARY 1988 - SEPTEMBER 1989
1200
1000
800
600
400
200
0
MILLIONS OF DOLLARS
1988
1989
JAN
FEB
MAR
APR
MAY
JUN
JUL
AUG
SEP
OCT
NOV
DEC
MONTHS
MMTROR


TMA MONTHLY MARKET TREND REPORT
MONTHLY SHIPMENTS (Millions of Dollars)
JANUARY 1988 - OCTOBER 1989
MILLIONS OF DOLLARS
800
700
600
500
400
300
200
100
0
1988
1989
JAN
FEB
MAR
APR
MAY
JUN
JUL
AUG
SEP
OCT
NOV
DEC
MONTHS
MMTRSH